



Phoenix Club POWER Start

STEP 1 – Prepare

PREPARE for Ownership

Create Your Success Story!

- ✦ **Enroll & Become an Agent \$288** (\$199 Enrollment + \$89/mo. PP)
- ✦ Activate Your Protection Plan
- ✦ Download **Uwe** App From Apple or Google Play Store
- ✦ Add & Sync Contacts
- ✦ **QUALITY of BUSINESS LIFE** - Register for Your **FREE Phoenix Club Production Squad eCoaching Subscription** PhoenixClub.PreToOwn.com



STEP 2 – Protect

PROTECT Their Assets

Share w/ Contacts: Strive for 5

- ✦ Get Names from **Your Phone Contacts & Social Media Lists**
- ✦ Sort for **people who need Better Financial Health**
- ✦ Highlight **10 FLAT TIRE FRIENDS** (People who you can count on in an emergency).
- ✦ Sort for the **25 Most Successful**
- ✦ **Make 10 FLAT TIRE FRIENDS** calls with the help of your Success Line Business Partners
- ✦ Expose 100 Contacts within Your 1st 21-days in Business.
- Quality Pique 5 Contacts per Day!**



STEP 3 – Prosper

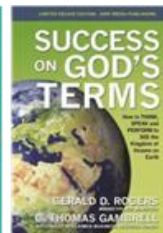
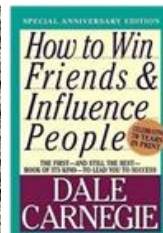
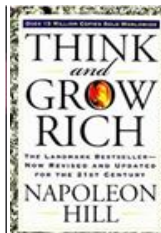
PROSPER in Life

Earn Your Money Back

- ✦ **2 Business Launch Zoom-** (First 7-14 days in business).
- ✦ **Invite a Min. of 50 people.** 25 will confirm. 10 show up. Sponsor **Strive for 5 Agents** to your **1st Place TEAM of Customer Getters** and your **PP is FREE. Acquire 10 PP Customers** from the 40 NOs that you get!
- ✦ **Be SAM I AM – S.schedule A M.eeting I.n A M.eeting –** Schedule meetings for your **New Business Partners (5)**
- ✦ **9-Month Commitment** to give Birth Your New Business

- * **Result 1** – Sponsor Your **1st Customer Getter/Partner** within **72 Hours!** Agent for an Agent (Sponsor 5 - 21 Days)
- * **Result 2** – Acquire **3 PP Customers** in 72 hrs. **10 PP Customers - 21 days.** Get Your Protection Plan for **FREE!**
- * **Result 3** – Earn Your Money Back and Create **\$5K in Business Volume** – **REPLICATE TO ELEVATE!**

- ✦ **REGISTER FOR:** Next Local Monthly Power Launch Training. Attend in Person or View **WEBCast**
- ✦ **Highly Recommended Reading →:**
- ✦ **Replicate to Elevate:** COMMIT to CONTINUOUS TRAINING! Register for Phoenix Club Production Squad Subscription: PhoenixClub.PreToOwn.com



The Strive for 5 Power Sort



STOP: Qualify your Contact by asking the following questions: **“Do you know anyone who has less than perfect Credit?” (Smile) Wait for response - IF YES,** Ask: **“If I could show you a way to improve that situation, would you give me 6 minutes of your time? Wait for response IF YES:** 3-Way Contact into Pre-Recorded Pique Interest Call - (301) 232-0114 **PIN: 5000#** or bit.ly/PhoenixClubPiqueVideo

IF NO: Give information about the Protection Plan. Follow up within 72 hours to Acquire Customer!

SORT: PROSPECTS from SUSPECTS with Recorded Call or Webinar Online! Ask This Question After your Prospect Listens to Call or Views the Video: **“Based on what you just heard, how would you rate yourself on scale of 1 to 10? 10 being you are ready to start your business and 1 meaning you want to join as a Protection Plan Customer and get better financial health?”**

If 1-6: Get them as Protection Plan Customer. Invite to next Monthly Social Event in your area.

If 7-10, SEND: Schedule 3-Way Closing Call with Success Line Expert or Register them for a Closing Webcast. **EXPERT or VIDEO INVITES** your guests to your **Private Business Reception or Meeting** (Invite 50. **25 confirm.** 10 show-up. **3-5 become Agents.** 10 of 40 NOs become a PP Customer.)

*Expansion Hubs: Boston • Bronx • Manhattan • Queens • Brooklyn • Hempstead • Newark • Philadelphia • Baltimore • Washington DC • Charlotte • Atlanta • Jacksonville • Orlando • Tampa • Miami • Houston • Dallas • Los Angeles • San Francisco • Seattle • Chicago •